

Venture Debt and Growth Financing Solutions

SG serves as a lending partner to SaaS, tech-enabled services, and recurring revenue companies.

WHAT WE DO

Lending Partner

We provide tailored, flexible credit structures to SaaS, tech-enabled services, and recurring revenue companies seeking capital to fund growth, extend runway, minimize dilution, and generate equity value.

WHO WE WORK WITH

Borrower Profile

We focus on lending to businesses that provide mission critical software or tech-enabled services and have sticky, recurring revenue.



\$3 - \$20MM+
LOAN SIZE



1st or 2nd Lien
SECURITY



12 - 48 Months
TERM

Structures

- Term Loans (with additional tranches available based on performance)
- Revolver (around MRR borrowing base)
- Flexible repayment (interest-only) around Borrower's proforma plan

Size	\$3MM - \$20MM+ ARR
Industry	Agnostic
Cap Table	PE/VC-Backed or Bootstrapped
Objective	Working Capital, Growth Capital, Acquisitions, and Special Situations
Underwriting	<ul style="list-style-type: none"> • Total Debt/ARR: 0.5x-1.5x • Strong growth and retention metrics to support enterprise value • Sufficient liquidity with path to profitability

RECENT CLOSINGS

Case Studies

Pharmacy POS Software

\$15M
Senior

Objective

REFI + GROWTH CAPITAL

\$15MM delayed draw term loan, \$10MM funded with additional tranches for growth capital.

Key Metrics

- \$10MM+ ARR
- 100%+ net revenue retention
- Sponsor backed

Cybersecurity MSSP

\$4M
Senior

Objective

GROWTH CAPITAL

Non-dilutive growth capital to supplement recent venture investment.

Key Metrics

- \$7MM+ ARR
- Mission critical, 40%+ growth
- Venture backed

HR Compliance SaaS

\$5M
Senior

Objective

GROWTH CAPITAL

Non-dilutive growth capital to bridge the Company to profitability/exit.

Key Metrics

- \$12MM+ ARR
- Enterprise customers
- Sponsor backed