

SG Credit Partners serves as a lending partner to SaaS, tech-enabled services, and recurring revenue companies seeking tailored capital solutions to fund growth, extend runway, minimize dilution and generate equity value.

INVESTMENT CRITERIA	
Loan Size	\$2M - 20M+
Term	6-48 Months
Security	Senior or Second Lien
Structure	<ul style="list-style-type: none"> Term Loans (with additional tranches available based on performance) Revolver (around MRR borrowing base) Flexible repayment (interest-only) around Borrower's proforma plan

BORROWER PROFILE	
Size	\$3M - 15M+ ARR
Industry	Agnostic
Cap Table	PE/VC-backed or bootstrapped
Objective	Broad use of funds
Underwriting	<ul style="list-style-type: none"> Total Debt / ARR < 1x Retention & financial metrics to support enterprise value Path to profitability or sufficient liquidity

The SG Standard

TAILORED SOLUTIONS

Flexible & scalable structures to meet your specific needs

NON-DILUTIVE CAPITAL

Preserve ownership and grow your equity

SPEED & CERTAINTY TO CLOSE

Over 100 transactions closed
 No red tape
 Streamlined due diligence
 ~3 week timeline

Case Studies

TELEPHONY SAAS PLATFORM

\$6.5M

Senior

Objective GROWTH CAPITAL

Founders seeking delay of Series B due to company growth & ownership dilution avoidance

Key Metrics

- \$6M+ ARR
- \$5M Series A
- Series B IOI \$60M + pre-money valuation

ENTERPRISE MSP

\$2.5M

Second Lien

Objective GROWTH CAPITAL

Founder seeking non-dilutive capital to maintain 100% growth rate prior to sale in 12-18 months

Key Metrics

- \$6M ARR + \$2M Services
- 3-5 Yr. contracts w/ no cancellation provisions

INSURANCE SAAS PLATFORM

\$4.5M

Senior

Objective ACQUISITION

Fundless sponsor with extensive industry experience seeking leverage to acquire business

Key Metrics

- \$5M+ ARR
- \$10M+ equity contribution