

Technology

SG Credit Partners serves as a lending partner to SaaS, tech-enabled services, and recurring revenue companies seeking tailored capital solutions to fund growth, extend runway, minimize dilution and generate equity value.

INVESTMENT CRITERIA	
Loan Size	\$1M – 10M+
Term	6-36 Months
Security	First lien Split lien Second lien Unitranche
Structure	Flexible structures around cash flow and liquidity. Interest-only if senior secured and within MRR / ARR borrowing base.

BORROWER PROFILE	
Size	\$3M – 10M+ ARR
Key Metrics	Total Debt / ARR < 75%, path to profitability or sufficient liquidity
Situations	Broad use of funds
Underwriting	Recurring revenue, liquidity, enterprise value

The SG Standard

TAILORED SOLUTIONS

Flexible structures to meet your specific needs

NON-DILUTIVE CAPITAL

Preserve ownership and grow your equity

SPEED & CERTAINTY TO CLOSE

No red tape
Streamlined due diligence
2-3 week timeline

Case Studies

TELEPHONY SAAS PLATFORM

\$6.5M

Unitranche

Situation GROWTH CAPITAL

Founders seeking runway extension to delay Series B and improve metrics for higher valuation without dilution

Key Metrics

- \$6M+ ARR
- Initial Series B IOI at 60M+ pre-money valuation

ENTERPRISE MSP

\$2.5M

Second Lien

Situation GROWTH CAPITAL

Founder seeking non-dilutive capital to maintain 100% revenue growth rate prior to sale in 12-18 months

Key Metrics

- \$6M ARR + \$2M Services
- 3-5 Yr. contracts w/ no cancellation provisions

SAAS MARKETING ANALYTICS

\$2M

First Lien

Situation SPECIAL SITUATION

Refinance existing bank facility that was maturing and not going to renew plus provide working capital cushion

Key Metrics

- \$4M+ ARR
- \$25M of equity invested to date